<u>Mansfield Band Parents Association, Inc.</u> <u>Monthly Meeting Minutes - Thursday, March 15, 2018</u>

Attendees -

Carol Penney, Matt McGuire, Siobhan McDonald, Kim O'Neill, Mark Horowitz, Mark Giambanco, Marybeth McIntire, Jackie Newcomb, Eunice Scott-James, Frank Durant, Scott Souza, Nancy LeBlanc, Scott Rogers, Susan Burns, Steffani Kuplast, Laurie Pepicelli, & Kelley Giambanco

Notes from the Treasurer

- ✓ Both groups have spent a lot of their money in the month of March.
- ✓ We received the \$3000.00 grant from Mansfield Bank in which we will be purchasing a new mixer/ sound system with it. The other grant that we will be getting from the Mass Cultural Council will pay for the judge's fees for the Home Show as well as part of our bus fees for the 2018 Big E trip.
- ✓ At this time our budget is right on target. Last year at this time we had exceeded our limits in color guard and percussion. Everything Jackie needs for supplies for the year has been paid like our Sign up Genius account, our PO Box as well as a couple other items. She will need to purchase more checks as well as a program to organize our treasuries spreadsheets.
- ✓ Very impressed with percentage of participation for rehearse a thon. It was close to 100% with the exception of some JV members. If students were over their amount in rehearse a thon money and short on sponsorship areas, Jackie moved some money around to make it complete in students accounts.
- ✓ Jackie will be working on individual sheets for each percussion student for what they have paid already, what they may have gotten in financial aid, what they have used in credits, and their balance on the Dayton trip. She will try to send this out by next week.
- ✓ Carol Penny has sent out thank you letters and/or certificates to all businesses that have contributed money for sponsorships.

Notes from the Secretary

- √ Home Show
 - Ad Book is all set and ordered (500 copies). Thank you to Jill Kearney who
 worked hard to help countless hours with me to get it done. I had a sample
 copy that was passed around for review. Copies of just the schedule will also
 be made for those who want just the schedule and not the whole book.
 - Judges food has been ordered. Deli sandwiches (BJ's \$38.00 each), chips and dessert platters by Veronicas Treats.
 - Thank you to Matt O'Neill who made outdoor and indoor signage for Mark Horowitz and me. They came out great and we can't wait to put them out.
 - Set up on Friday will be at 6:00. We can only set up in the classrooms as the rescheduled father/daughter dance will be held in the school. Saturday morning set up will begin around 8:30 am.
 - The detail police officer has been booked. He will be there outside to direct traffic from noon to 7:00pm.
 - TDA will not be an issue this year, as their driving classes are on Sunday this weekend.
 - We are all set with ramps for the back doors of the gym. Metal spacers in the doorways will be removed by Matt on Saturday.

- All spectators and groups will be stamped. We have smiley stamps for all. One
 will be placed at the admission desk, and one will be at the group admission.
- We have a couple positions left on sign up genius for Saturday. Please check it if you do not have a job yet. Thank you to those who have already signed up.
- Cotton Candy and popcorn machines are being donated by Kevin Brown. He will get us extra sugar and cones for a fee that we will cover since we ran out last year.

Gillette

✓ Mark Giambanco and Kelley Giambanco have officially taken over Gillette. We have signed a new contract with them. We signed up for 32 events which include 9 concerts, 4 soccer games, and all of the football games. Please visit the sign up and consider volunteering. Our first event is April 14th which is a soccer game. Students can work since practice will be until 4:00 to allow them to get there for the 4:30 call time.

Notes from Matt

- ✓ Concert Wednesday, March 21st for grades 4-12th in the High School Auditorium at 6:30. Matt suggested to the band parents to think about setting up a table for MBPA at this concert let parents know who we are and what we do. Also may want to sell left over candy and water at this concert. Last time we did this, we made a couple hundred dollars.
- ✓ Shout out to the color guard, they are doing a great job this year. They have had a great number of people helping them this year, great tremendous scores, and great performances. Color guard is certainly making a comeback. We even have some marching band kids that participate in color guard. Great to see that we have so much talent and that it really pays off. Great job.
- ✓ We are 12th in the country for percussion, so as you can see our winter programs are very successful this year.
- ✓ Our situation with needing 2 trucks this year because carrying the props has not impacted the budget very much. As far as the Dayton trip goes, Rich has helped us out as he works at Enterprise rental car and was able to get us a good deal. He was able to get us both trucks for almost the price of one. He saved us a lot of money and we thank him for that. Thank you to everyone who has helped out driving the trucks to all our competitions so far.
- ✓ We are almost done spending our budget money. We still have to pay a couple items like our voice overs. Both groups have spent under budget this year, which was predicted in the fall since both groups were able to get their floors at a discount.
- ✓ The middle school is going to MICA festival next week. This is a competitive competition, and Laurie Pepicelli is excited for this event. It will take place at King Phillip on Friday, March 23rd at 8:30.

Fundraising

- ✓ Mark Horowitz is requesting the all-night party to be paid ahead of time for their volunteering at Gillette on both March 10th and24th before Gillette cuts a check to MBPA. We will pay the all-night party once the event on the 24th takes place.
- ✓ Scott Souza will be continuing looking into our next monthly restaurant fundraiser. April was going to be at Alberto's. He will check to see if they are still interested in this event with the owners passing last week. If so, Scott will look into another restaurant for our April fundraiser.
- ✓ Heather Cox Foley will be putting the Xfinity Center fundraiser on hold for right now. We will try to get some feedback in the next couple of months from band parents if they are willing to make the commitment to both Xfinity and Gillette physically in the

- same summer/fall season. If so, we will go forward with a couple band parents trying out the Xfinity fundraiser with volunteering a shift with another group. We will revisit this issue in the fall. We welcome any feedback you might have.
- Nancy LeBlanc would like to raise the price of the medium night tickets from \$40.00 to \$45.00. The reason is the going rate for most medium shows are \$50.00 in this area. If we sell 120 tickets at \$45.00, that will bring in \$2700 plus raffle items, which will bring in a total of almost \$3000.00. An extra \$300.00 if we raise the price of the ticket. Most band parents did not think going up \$5.00 was going to send people away. Susan Burns made the motion to charge \$45, Steffani Kuplast seconded it, there were no abstentions, one opposed it, 16 were in favor, the vote passed.

Other Items

- ✓ Kevin Brown made all the props for color guard this year. After buying all his supplies, he came in \$300.00 under budget. Kevin would like us to set aside this money to use for the trailer the color guard uses to move their equipment to shows. He says it could use some work and could use some new supplies like tie downs. He does not want to do the work now; he prefers to do it over the summer. He is not sure how much everything will cost, but is asking that the \$300.00 be put aside for the next fiscal year. Jackie wanted to inform the band parents so when the new budget is presented, the band parents would see this as a budgeted item. Mark Giambanco also suggested having the trailer painted and having a decal of MBPA on it. Everyone agreed with the repairs. Siobhan motioned the \$300 to be spent on repairs for the trailer, Nancy seconded it, there were no abstentions, and the vote passed.
- ✓ Jackie has a zoom account, and you can use it on a home phone or cell phone. You will receive pictures on the screen as long as you have electricity. This is an option for a Virtual meeting for people who can't be here for any reason. The band parents said this is something we can definitely look into for the future meetings if we ever need it.
- ✓ Nancy LeBlanc has gotten in touch with Ink'd and had them create a T-shirt for our Home Show.
 - She has ordered them in white with green writing, with all the group names on the back, in several sizes. The recommendation prices for these shirts are as follows, 1 for \$15, 2 for \$ 25, 3 for \$10....Keep in mind; we will have 42 groups, 25 students per group, 1050 student, 2000-3000 estimated people. How many should we buy for Home Show? Band Parents decided that 150 were enough to start out. Nancy said if we run out and we need more, she can call Jay at Ink'd and he can send over 50 more instantly. Siobhan motioned to do 150 shirts, Marybeth McIntire seconded, Mark Giambanco opposed it, there were no abstentions, and the vote passed.

Next band parent meeting will be on Wednesday, April 4th.